



Lowndes County, GA

October 18, 2022

Dell Financial Services L.L.C ("DFS) is pleased to present the following lease proposal.

Product Description	Term	Purchase Option	Rate Factor	Currency	Payment Frequency	Payment Timing	Pro Rate Applicable	Consolidation Period
Latitude	36	TELP	0.08797	USD	Quarterly	Advance	No	Quarterly

Pricing is valid for orders placed between **10/18/2022** to **10/28/2022**

Upon expiration, lease rates may be changed in the event that market rates change.

THE LEASE WILL BE GOVERNED BY THE TERMS IN YOUR FULLY EXECUTED LEASE DOCUMENTS.

Additional Information

Changes in the Dell products ordered or the lease structure referenced above may result in changes in the rates. Quotes do not include applicable taxes (including sales or property/use), shipping charges, insurance premiums, or fees, such as (but not limited to) maintenance, filing, licensing or state recycling fees, all of which shall be for your account. If you claim exemption from taxes, proof of such exemption will be required at time of lease.

All terms are subject to credit approval, execution and return of mutually acceptable lease documentation, and do not constitute a firm offer of financing. DFS may revise this pricing proposal at any time including during the period set forth above with or without cause unless we have expressly limited our right to do so in a written agreement with you.

The following documents may also be required in addition to your Lease Agreement.

- Validity Opinion (Secretary/Clerk Certificate may be substituted in some cases.)
- Red Book Bond Counsel Tax Opinion (May be required based upon transaction size and aggregate amount of existing leases.)
- IRS Form 8038 (Required for all tax-exempt leases.)
- Insurance Certificate
- Tax-Exempt certificate for sales and use taxes (if applicable)

End of Lease Options

Below are the typical end of lease options for fair market value and \$1 purchase option leases:

Typical Tax-Exempt Lease Purchase ("TELP") options

1. Exercise the option to purchase the products for one dollar; or,
2. For an agreed upon fee, return all products to DFS at lessee's expense.

Your end of lease options will be defined in your lease agreement.

Caren Wright

FSR

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We appreciate your consideration and look forward to working with you. Subject to the terms of this letter, the above lease pricing shall apply to leases entered into by you and DFS for product orders you place with Dell during the time period set forth above.