

B U S I N E S S  
I N T E R I O R S

27 October 2022

Mr. Chad McLeod, Director of Engineering Services  
Lowndes County Board of Commissioners  
327 N. Ashley Street  
Valdosta, GA 31601

RE: **Furniture Bid for Historic Lowndes County Courthouse Rehabilitation**  
**Lowndes County Board of Commissioners**

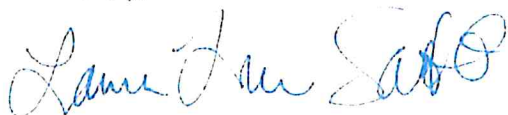
**CHAD**, Business Interiors (BI) is pleased to submit its pricing proposal for the *Lowndes County Courthouse Rehabilitation project*, located in Valdosta, Georgia. Enclosed you will find our FF&E response that we have assembled to meet your basis of design and project goals. We are confident in our abilities to provide outstanding product and meet any deadline goals you may have.

**Business Interiors, Inc. (formerly Office Environments)**, is a full-service interiors company representing MillerKnoll and other top manufacturers in contract furnishings and interiors construction. Our thirty-five years of experience comes with the understanding that every project has unique requirements, and that the best results arise from listening to and understanding the client's needs. We work with clients in a variety of markets including commercial, education, healthcare, hospitality, and government.

The total base bid pricing came to **\$109,923.14**. In addition to the base bid, the HP furniture bid came to **\$164,560.79**. Please see the attached spreadsheets with the cost breakdown.

Based on our project team and past experience, BI considers ourselves the most exceptionally qualified firm for this project. Business Interiors hopes you will consider this team one you can rely on to do whatever is required to make this project successful. We take a long-term view of client relationships, and form lasting associations based on genuine interest in each client's unique goals, direction, strengths and strategy. Please feel free to contact me at any time if you have any questions concerning this proposal- 850-509-2714.

Sincerely,



Laura Fronczak Sackett  
Sales Associate